



Half Day Working with People Not Like You

Purpose

- To remind attendees that the output of the whole team is the summation of individual outputs
- To recognise how different are the requirements of individual team members.
- To understand the skills necessary to interact with people not like you.

Benefits

- Better understanding of how to win the support of colleagues
- Greater individual effectiveness as a team member
- Less stress and frustration

Content

- What makes us individual, not identical.
- We can only be as good as you allow us to be
- We need a combination of people
- You are responsible for your own actions and for your inactions.
- You only improve by doing things differently
- What makes people different
- A change of approach is needed for different types
- The consequence of your impact on others self-esteem
- Relationships are the foundation of any organisation
- Understanding our interdependence on colleagues
- Success is achieved together not alone
- Getting the best from each other, by using skills that can be learnt.

Expected Outcomes

- Greater understanding of self.
- Personal output is a consequence of skills and relationships.
- Skills improvement techniques.
- A framework plan for personal development
- Knowledge as why others do not think and act like you.
- An understanding that we are all in this together.
- How to get the best out of others.
- Personal Development Plans, you should have one